



AGILE MATURITY ASSESSMENT (AMA) CASE STUDY

Client 1:

Major Fin-Tech services firm

Client Description

The Fin-Tech firm had over 14,000 development personnel globally. The firm undertook a unit by unit transformation to agile principles. The unit in question consisted of 35 groups, with an average size of 7 people on a team.

Scope of the Initial Engagement

The client requested that they would like to understand how they were progressing on the agile transformation. The client requested an agile maturity review of 35 groups; a majority of the teams were not co-located and positioned globally. The groups in question were seasoned in the industry and had just started the agile journey in a staggered start over six months.

Engagement

The initial engagement was one by interviewing the team and completing the AMA for that one team. Once the process was completed, there was a full readout to key management and the pilot team. Once the pilot was done, the process started for the remaining teams. The readout was done, and a compilation of all the team data was done. The compiled data was reviewed with the management of the unit.

Value Delivered

The teams in the scope all added specific improvement items to their respective backlogs.

Overall, the unit saw:

- 70% reduction in escaped defects
- Substantial increase in the Happiness metric
- Increase of over 80% increase in reaching roadmap goals in two quarters
- Increased satisfaction from external clients

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Client 2:

Asset Manager- digital transformation

Client Description

The asset manager used internally built software to service their global institutional clients. They approached the transformation with minimal support and little expert guidance. The unit in question consisted of 8 groups, with an average size of 7 people on a team.

Scope of the Initial Engagement

The client realized they had not approached the transformation correctly. They requested a review, using the AMA tool, to assess where they stood. They requested that the process identify best practices, and the teams be re-trained.

Engagement

The engagement consisted of interviewing each team and doing a complete readout of the results to the teams and management. The management also requested an AMA review of the organization and identification of areas that they should embrace.

Value Delivered

The teams in the scope all added specific improvement items to their respective backlogs.

Overall., the unit saw:

- A full view of what best agile practices should be implemented
- Teams understood and started to make immediate changes (refinement, continuous improvement)
- The increase in deliveries of MVPs on a more regular basis
- A training plan was developed and executed
- Senior Management training

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Client 3:

Stationery manufacturer

Client Description

The manufacturer produced stationery and other paper products. It was owned by a serial entrepreneur who was looking for agile /lean principles for the business.

Scope of the Initial Engagement

The client requested that an internally built web site used to sell their products, be delivered. The web site had been delayed four times.

Engagement

The initial engagement was to work with the team in question, over four intensive days. The team understood the results of the AMA process and quickly self-organized and made immediate adjustments. The client requested a second session, 27 days later, and they announced they were ready to deliver, and it was tremendously successful.

Value Delivered

The team became agile believers, and they delivered 27 days after our engagement!!

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